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# THE PEDALER'S PAGE

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*A Quarterly Newsletter for Epilog & Xenotech Owners brought to you by Brewer Sales  
December, 2002 Editor: Jeanette Brewer-Richardson*

## Do You Have a Good Photo/Logo Viewer?

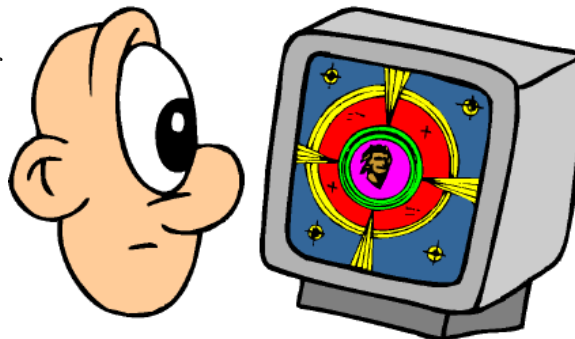
By Roy Brewer

I recently became acquainted with a free(?) program that I strongly recommend if you don't have a high-end photo/logo viewer. During a recent machine installation, my customer, Steve, started rapidly flipping through photographs on the monitor faster than I had ever seen. I asked what program he was using and he said incredulously, "*You, of all people, don't know about ACDSee?!*"

Many of you know I've been pushing HP scanners for years and even more so after they built in the superb raster->vector conversion. *Now* I learn that clear back to the HP ScanJet 5100 (*at least*), HP has been packaging a "lite" version of ACDSee graphics viewer. I installed it and fell in love with it after 15 minutes! It is a simple, intuitive little program that allows you to do a "ton" of things that I'll not mention, but two things that I think all of us occasionally need:

1) Flip through all standard graphics formats (JPEG, BMP, AI, PLT, TIFF and many others) in a file folder.

2) Run a slide show to peruse all graphics on new clipart or photo CD &/or all shots from a digital camera.



This is *not* a graphics editor. While it will let you rapidly rotate (this is especially helpful if you had to scan or take a digital photo "on end") and will allow a few other minor

edits, if you need *serious* modification to the graphics, use DRAW, PAINT or etc.

**web site:**  
**[www.ACDSystems.com](http://www.ACDSystems.com)**

There is an upgrade available for the "freebie" version, but I have not opted for the upgrade because the "lite" version does all that in which I'm interested.

This utility is similar to the viewer that comes with winXP, but it's faster and more versatile. Even if you don't have winXP, though, I know of nothing that even comes close. So ... if you have an HP scanner, dig out the install disk! ACDSee is never(?) on the Autorun menu but if you open the CD in Windows' "My Computer", you'll find a folder labeled ACDSee and an installer inside that folder. Try it, I bet you'll like it!

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## News from The Rockies

Epilog has started shipping its new tabletop laser (the **Legend TT**). The TT system comes standard with Auto Focus, Air Assist (without compressor) and Red Dot Pointer. Pricing begins at **\$14,995** for the 35 watt model!

The **Legend TT** has an engraving area of 24" x

12" with a maximum material thickness of 6". As with the **Legend EX** systems, the TT is compatible with Windows 98 & ME but XP or 2000 is recommended.

Call, fax or email Brewer Sales if you want an information packet, an onsite demo or more details!

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## Import FAQ

We continue to get calls from users who have received an .EPS file from a customer and all they get when they try to open the file is a gray box with the filename and the generating program.

In most cases, they are trying to import an .EPS file with the .EPS filter. While that is certainly a reasonable approach, it often doesn't work –

especially when the file was generated on a MAC.

Solution? Import using the Postscript Interpreted filter. The exact filter name is different depending on which version of Corel you are using but Corel 10, e.g., shows up in your list of filetypes as PS, PRN, EPS ----Postscript Interpreted.

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## Software Updates/Upgrades

As of press time, you can download **version 6.24** for your Xenetech software on the Xenetech website (or **5.60** if you are still using 16bit software) at [www.xenetech.com](http://www.xenetech.com).

Download the latest driver for your Epilog laser at [www.epiloglaser.com](http://www.epiloglaser.com). For Legend owners using XP or 2000, **version 6.00** of the print driver started shipping mid-September – if your machine shipped earlier than that, you have an earlier driver and may want download the newer version. Other drivers (Radius, etc.) are available on the website also, but few changes have been made in those for some time now.

## HP Scanner Update

**The Bad News:** Please note that the latest HP Scanners do not use HP PrecisionScan and therefore do not appear to have the ability to do the raster->vector conversion to which we've become so "attached". The 3500, 4500 & 5500 scanners no longer vectorize. You should strongly consider getting a backup scanner that does. **The Good News:** You'll still find good buys on 4400 and 5400 in "Office Depot" type stores and most Sam's Clubs are currently closing out the 5470 (includes negative/slides attachment) for as low as \$159.

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## News from the Bayou

The new 1325 XLT lasers started shipping earlier this Fall. These systems are very impressive – *how does 120-150 ips sound?!* If you need literature,

LOGOS – Eddy Maddux printed up some new logo catalogs with 4000+ logos digitized specifically for your Xenotech engraving system (XLGs). To download some free sample logos, log

specs, onsite demo or pricing, call me. Call me **soon**, though ... Xenotech is offering introductory pricing on these models that won't last much longer!

on to [members.cox.net/maddux/](http://members.cox.net/maddux/). To order your copy of the logo package (CD & catalog), you can order directly from Brewer Sales (via phone, fax or email)!

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## Brewer's Annual EOY Reminder

More than likely, you & your accountant have already discussed Section 179 of the IRS Code for 2002. If not, call her today!

business may qualify for this tax break whether you are paying cash or leasing (with a \$1.00 purchase option).

By the time you receive this newsletter, Xenotech & Epilog's production schedules will

Under Section 179, businesses can write off up to \$24,000 in 2002 on qualified equipment, as long as the business acquires & takes possession of the equipment before December 31, 2002. Your

likely be full through the end of the year. There will be *some* machines on order, however, that don't have to be shipped before December 31. Call me **ASAP** to see if we can do some juggling for you!

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## 2003 ARA News

This year's Vegas Show is a weekend show – *no excuses for not attending this year!* Mark your calendars now & make your travel arrangements soon. **Education Day** will be on Wednesday (February 26) and the exhibits will be open Thursday-Saturday (February 27-March 1). You can register

the schedule & description online. Register ASAP if you're interested! Call ARA at (800)344-2148 if you need the info faxed instead.

You'll also want to mark your calendar for the 3<sup>rd</sup> annual ARA Southwest Regional Education Weekend. It is scheduled for March 15-16. As

online for ARA's biggest show at [www.ara.org](http://www.ara.org).

Daddy will be conducting a 3-hour "**Hands on: Scanning for Engraving & Sublimation**" seminar on Thursday morning & evening. Class size is limited to the first 40 registrants so take a look at

usual, the weekend will include three educational seminars and 25-30 table top displays. If you haven't received your registration form yet, call Tom or Fran Carville at (225)929-6026 or email [carco@eatel.net](mailto:carco@eatel.net). Remember – no onsite registration!

## Another Famous Pedaler's Page Reader

A long-time Brewer Sales customer (*and friend!*) was recently inducted into the Arkansas Sports Hall of Fame! Sonny Ingram (Ingram Awards of Distinction – Little Rock), according to the local newspapers, is “still considered by many to be the best boxer to ever come out of the state of Arkansas!”

Daddy visited with Mr. Ingram a few weeks ago and was able to look through a huge scrapbook of Mr. Ingram's activities. From the scrapbook, we learned that Mr. Ingram was undefeated as a professional and that he retired in 1959.

If daddy heard him right (*y'all probably know that daddy's a great listener but has terrible*

*hearing!*), the most Mr. Ingram was ever paid as a professional was \$100!

Mr. Ingram started his business shortly after retiring from professional boxing.

According to daddy: “*One of Sonny's best stories was when he had a professional bout against a local boxer in Wichita Falls and Jack Dempsey happened to be on the front row. Sonny leaned over and asked Jack Dempsey if he would referee the bout. Dempsey agreed & Sonny knocked out his opponent. The memory of Jack Dempsey holding up Sonny's arm as a winner is one of the highlights of his career!*”