

Volume II, Number 3

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NOTE: Our voicemail system is monitored 24/7. If you leave a voicemail here after hours/weekends/etc., I should be able to track one of the guys down to help you.



Tech Support Info

Epilog Tech Support
(303)215-9171 (press 1)
OR email tech@epiloglaser.com
www.epiloglaser.com/service.htm

Xenotech Tech Support
(225)752-0225 (press 2) OR
email tech@xenotech.com
Unlock Codes: 225-752-0225
(press 7)

Our Newest Addition

Engraving Concepts is excited about the addition of the AnaJet DTG (direct to garment) printer to our line-up! We spent quite a bit of time studying this market and came to the conclusion that the AnaJet is by far the best value in the DTG industry!

We have an AnaJet demo system in Arlington; we'd love to have you visit our showroom to see why we're sold on the AnaJet features below:

- *Prints white and black shirts*
- *Superior ink flow*
- *Superior white ink for durable black shirt printing*
- *Convenient & reliable bulk ink cartridges*
- *Full ink saturation in a single pass*
- *Vibrant colors and superior print quality*
- *Easy loading & unloading of garments*
- *Portable printer (doesn't require setup & calibration after move)*
- *Manufactured & supported in the USA*

If you're looking for a new/different "profit center" for your business, the AnaJet might be the answer.

Applications:

- Garment decorating business
- Screen printing, sublimation replacement
- Variable graphics and text printing
- Micro runs, short runs or production runs
- Corporate, marketing and team shirts
- Promotional and special event shirts
- Fund raising, group and souvenir shirts...

3 easy steps: 1) Design (from photos, digital camera, CD graphics, etc.); 2) Print; 3) Heat press (35 seconds).

We've also added the George Knight Heat Transfer Presses to our equipment line. For more information on the AnaJet or a George Knight heat press, email Engraving Concepts.

LaserBits Clinic – Texas Style

We twisted his arm and talked Mike Fruciano (LaserBits – Phoenix, AZ) into heading back to Texas to teach his popular Laser Clinic 2007.

Join us in the historic *Ft. Worth Stockyards* for this informative 6-hour class. The laser clinic is geared toward new laser (*any* laser!) owners / operators and prospective laser owners.

We'll meet at the *Stockyards Hotel* on Friday, November 30, at 4:30 pm for Session I. There are plenty of hotel/sleeping room options within a few miles of the meeting room (list provided upon registration) and there are plenty of activities to tempt you to make a long weekend of it. The Stockyards and surrounding areas will be dressed up in their finest holiday duds – and the daily cattle drive is just up the street from our meeting room.

The night will be young when we finish Session I. It'll be an excellent chance for you to enjoy a steak dinner at the H3 Steakhouse (adjacent to the Stockyards Hotel) or some amazing Texas BBQ at Riskys.

We'll meet up again on Saturday morning (Continental breakfast will be provided at 8:00) and Session II will begin at 9:00. Mike will wrap things up around noon. There'll be plenty of time for Q&A with Mike, the Engraving Concepts gang and/or the other laser owners & prospects in attendance.

Mike has conducted this clinic to rave reviews for several years. For those of you who are enrolled in the ARA Continuing Education program, .6 CEUs are available for this course.

\$75 includes hors d'oeuvres on Friday evening, Continental Breakfast on Saturday morning, 6+ hours of education from one of the industry's leading trainers and some excellent networking opportunities.

This year's clinic will cover the following topics *& more ...*



- Understanding the Laser System
 - The laser source
 - Laser optics, care and cleaning
 - The exhaust system
- Software for Laser Engraving
 - Corel DRAW setup and tips
 - Using raster to vector software
 - Preparing photos for engraving using Photo Paint
 - Photo engraving software & techniques
 - Merging text into DRAW automatically
- Increasing production using templates and fixtures
- Materials (the latest & greatest)
- Marketing and Pricing Laser Products



For more information or to register, call or email. (817)460-8122 ext. 201 or jeanette@engravingconcepts.com

WRUNTs

Daddy, Alex (my son) and several friends rode their unicycles in Arlington's annual 4th of July Parade (see photo). They were awarded a Second Place trophy for "Most Unique Entry – Non-commercial". They definitely got a lot of attention.



The WRUNTs (We Ride Unicycles of North Texas) are already planning to ride in next year's parade and are looking for more riders to join them. Start practicing now and let us know when you're ready!

Scanner Question

We frequently take the following call/email: "My scanner's not working – vector is 'grayed out'". Normally, that would indicate that you are trying to use your scanner via the TWAIN interface. That is, if you try to scan from a program like CorelDRAW, MSWord or any external program, that is done through a universal interface called TWAIN. TWAIN is an industry standard set of specifications which allows any graphics program to talk to any scanner that supports the interface. However, it is a relatively basic, restricted set of specifications and something as unique as PrecisionScan's ability to vectorize is totally unknown and therefore would be grayed out.

You need to run PrecisionScan as a stand alone program rather than trying to control it via TWAIN.

Roy Brewer

HP Scanner Conclusion

Since we are no longer buying up refurbished HP scanners, I wanted to list HP model numbers (raster->vector conversion) for you here – in the event that you are headed to eBay to buy a backup scanner. (Note: While we've heard rumors that some folks have been able to get their older scanners to work with Windows Vista, we've had no luck making it work).

All the HP scanners below have the PrecisionScan or PrecisionScan Pro (auto raster->vector conversion) software. These are listed in "easiest-to-find" order. Any of the following part numbers may have a 70 replacing the 00 (the 70 means the scanner has the slide/negative adapter which you'll probably not use but the 70s seem to be more available).

7400, 4400, 5400, 5300, 5200, 6200, 6300, 6400, 5100 2200, 4300 (unless you go to a lot of trouble, 4300s work with Corel 8 and down ONLY).

Other options for Vista folks &/or for those of you who don't have one of these scanners:

Corel's Trace function has been significantly improved in version X3 or, better yet, there are several logo digitizers who will vectorize your artwork at a very reasonable price. Let me know if you need contact information.

Coming Events

Xenotech Factory User Clinic

October 1-2 | 9:00 am - 5:00 pm
\$250/person (email jessica@xenotech.com)
Baton Rouge, LA

Corel Basics Clinic

October 8 (2nd Monday of every month) | 9:00am-12:00
\$40/person
Engraving Concepts Learning Center – Arlington, TX

Laser Basics Clinic

October 8 (2nd Monday of every month) | 1:00-5:00 pm
\$150/person
Engraving Concepts Learning Center – Arlington, TX

Imprinted Sportswear Show

October 12-14
www.issshows.com
Ft. Worth Convention Center

ARA Louisiana Branch Education Weekend

October 27-28
Email Peggy for more info (acadtrop@bellsouth.net)
Holiday Inn – Lafayette, LA

LaserBits Laser Clinic

November 30-December 1 (see page 2)
\$75/person
Stockyards Hotel – Ft. Worth, TX

ARA Int'l Awards Market

February 27-March 1, 2008
www.ara.org
Las Vegas Convention Center – Las Vegas, NV
101 Laser Projects Seminar (Roy Brewer, CRM)
February 27, 8:00 am
Laser Engraving Solutions Clinic
(moderated by: Roy Brewer, CRM)
February 27, 5:00pm



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